



Press release Paris, January 16, 2024

Extens acquires Imagine Human, a major player in software for prevention and quality of life at work

Extens, the specialist investor in healthcare software and data, announces the acquisition of a majority stake in **Imagine Human**, a leading French software provider for prevention and quality of life at work.

Imagine Human, led by Yannick Jarlaud and formerly owned by the family office Evolem, has been a significant player in risk prevention, management and quality of life at work for over two decades. The company, which now employs over 50 staff in France, serves over 1,500 clients and reaches over 4 million employees through its WinLassie® and ForMe® solutions (programs aimed at improving Quality of Life at Work).

Catering to businesses of all sizes and sectors, WinLassie is the reference software for risk prevention, risk management, and HSE (Hygiene, Safety, and Environment) matters.

To further pursue Imagine Human's trajectory, Yannick Jarlaud has chosen Extens as a partner. Extens's investment will provide operational support and additional financial resources to strengthen Imagine Human's position as a leading player in quality of life at work in France and internationally.

This operation is the second carried out by the team in quality of life at work, a dynamic and growing market. It also marks the seventh investment of Extens's third vintage fund dedicated to healthcare software, which is still actively deploying.

Charles Bourgain, Investment Director at **Extens**, states: "The demand for quality of life at work is increasing and currently constitutes one of the main challenges for HR teams (75% consider it a major concern or an absolute priority), which allows disruptive players like Imagine Human to gain market share. We are committed to continuing the development and enhancement of WinLassie, both through organic growth and external growth, to capitalize on the software's strong position in its market."

Yannick Jarlaud, President of **Imagine Human**, comments: "This transaction marks a new stage in the development of our company. The central place of work and the extension of careers put health, prevention, and quality of life at work at the center of company and employee concerns. To accelerate our growth and provide increasingly effective solutions to our clients, we are pleased to benefit from Extens's many advantages. Thus, we continue the development of our activities in France and internationally, with a strong focus digitalizing our solutions."

**



Extens is the specialist investor in healthcare software and data. Extens acts as a growth investor, mainly in France and Western Europe, by injecting up to EUR 15 million into SMEs that generate over EUR 3 million in revenue and are EBITDA positive. The team consists of 12 professionals from the private equity and healthcare industries. Thanks to its in-depth expertise in the digital health ecosystem, Extens aims to turn today's players into tomorrow's champions, by improving their value-creation potential in the interest of the companies, their teams, their shareholders, and the healthcare system. To date, Extens has invested in 23 companies, including Enovacom, a publisher of interoperability software; Kayentis, software for collecting and analysing patient data for clinical trials; Teranga, a publisher of a business platform for the medico-social sector; Sofia Développement, a publisher of management solutions for the liberal paramedical professions and care centres.

For more information, please visit: <u>www.extens.eu</u>



Established in 2018, **Imagine Human** brings together multidisciplinary experts committed to innovation and quality. The company offers its clients a range of complementary solutions, all dedicated to HSE (Hygiene, Safety, and Environment) prevention, as well as quality of life at work. Its solutions, WinLassie® (software dedicated to enterprise risk management) and For me® (programs for improving quality of life at work), have been repeatedly recognized and awarded for their innovations and effectiveness over the past five years.

For more information, please visit: https://www.imagine-human.com/



A family office created in 1997 by Bruno Rousset, founder of April insurances, **Evolem**'s mission is to nurture sustainable initiatives in favour of entrepreneurship, employment, education and the environment. A catalyst for initiatives, Evolem now has 23 employees and relies on its threefold entrepreneurial, family and civic roots to promote a responsible vision of its business. As a long-term shareholder and partner, Evolem supports SMEs to turn them into mid-sized companies, supports start-ups in establishing their model, and more broadly, supports projects with a philanthropic dimension. Since its creation, Evolem has supported more than a hundred companies, which today represents 6,500 jobs and nearly EUR 830 million in aggregate turnover.

For more information, please visit: www.evolem.com

Deal participants:

- Imagine Human: Yannick Jarlaud, David Limoni, Elian Blanchon
- Management advisor: Bunch (Marie Frisch)
- Extens: Arnaud Houette, Charles Bourgain, Alban Douady
- Purchaser advisers:
 - o Financial due diligence: Squareness (Antoine Sudérie, Yasmine Ben Yahia)
 - o IT due diligence: Pentalog
 - o **Legal due diligence**: Chammas & Marcheteau (Nicolas Lecocq, Charlotte Favaro, Pierre Rougemond, Sandie Dion)
 - o **ESG due diligence:** Tennaxia (Jerôme Lambert)
 - o **Lawyers**: Chammas & Marcheteau (Nicolas Lecocq, Charlotte Favaro, Pierre Rougemond, Sandie Dion)
- Sellers: Evolem (Sandrine Escaleira, Julien de Bussy, Alice d'Hervé)
- Seller advisers:
 - o Lawyers: Kelten (Sabine Prades)

If you have any questions, please contact:

• Thomas Ploquin – thomas.ploquin@extens.eu – 01.88.40.16.90